

Unicorn AIM IHT & ISA Portfolio Service

Responsible Growth Focus Portfolio

April 2024 as at 30/04/2024



Service Aims

The service aims to provide inheritance tax (IHT) exemption after two years while targeting growth from investments in companies listed on the alternative investment market (AIM). Importantly, you retain access to and control your investment and there is no need to create complex trust structures or for medical underwriting.

Investment Policy

The service aims to invest in a portfolio of 25-40 companies listed on AIM, independently assessed as qualifying for Business Relief (BR) with additional ESG selection criteria.

Investments will be made in companies that operate across a range of sectors in order to provide diversification. The Responsible Portfolio Options follow Unicorn's company-wide Sustainable Investment Policy and goes further to remove businesses with revenues that are derived from excluded activities, such as weapons and gambling.

- Unicorn has specialised in AIM investing since 2000, currently managing more than £550m in AIM stocks
- Simple, proven structure that aims to provide full IHT exemption once shares are held for two years
- Available in ISAs and direct investments

Portfolio Commentary

The AIM IHT Growth Portfolio delivered a total return of +2.0% in April. In comparison, the benchmark Numis Alternative Markets Index registered a total return of +2.4% over the same period. Underlying portfolio returns for individual clients will vary depending on the timing of their investment.

The best performing stock in April was Eckoh, which registered a total return of +18.2%. Eckoh, the global provider of Customer Engagement Data Security Solutions, did not release any trading-related news flow during the month. However, the company announced the recent expansion of its delivery footprint to seven new areas, including its first regional Point of Presence in Sydney. This move is geared towards meeting the growing demand for cloud-based contact centres, aligning with the company's goal to serve its international clientele and capitalise on the rapidly growing global market, which is projected to reach \$54.7 billion by 2027.

The worst performing stock was RWS Holdings, which registered a total return of -8.0%. RWS Holdings' interim trading update released in April showed a 2% revenue dip (adjusted for currency), reflecting continued market softness. However, management highlighted some positive signs of recovery with improving levels of activity in the other business segments, new attractive AI solution wins, a strategic divestment in the patent division leading to improved balance sheet strength, and other ongoing cost-cutting measures.

Product Details

Launch date

March 2021

Structure

Discretionary portfolio service

Minimum investment

£20,000

Weighted Average Market Cap

£453.11m

Annual management charge (advised)

1.25% plus VAT

Custody fee

0.25% per annum

Dealing fee

0.85%

Further Information - LightTower Partners

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E: investor-relations@lighttowerpartners.co.uk

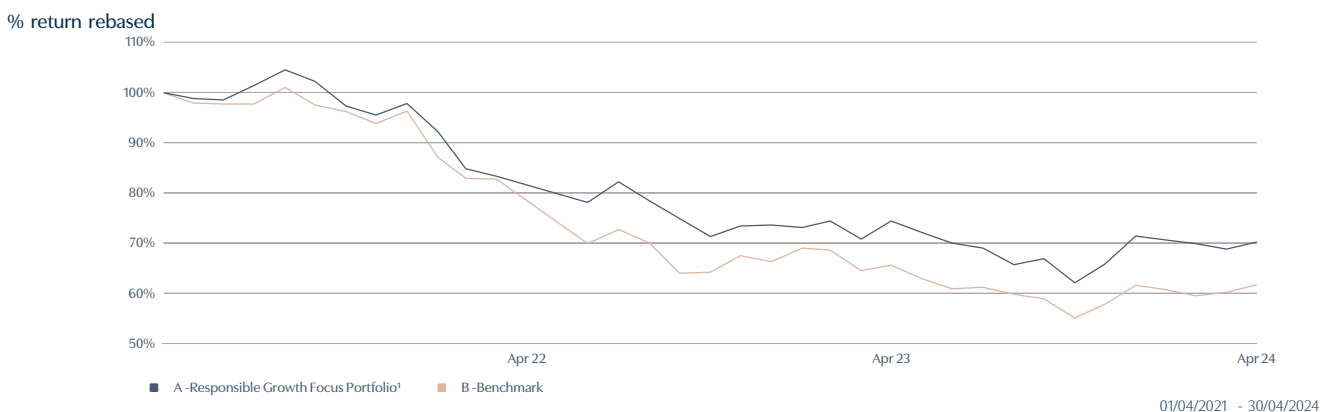
W: www.lighttowerpartners.co.uk

Discrete Performance

| | YTD | Since Launch |
|---|-------|--------------|
| Responsible Growth Focus Portfolio ¹ | -1.8% | -29.8% |
| Benchmark | 0.2% | -38.3% |

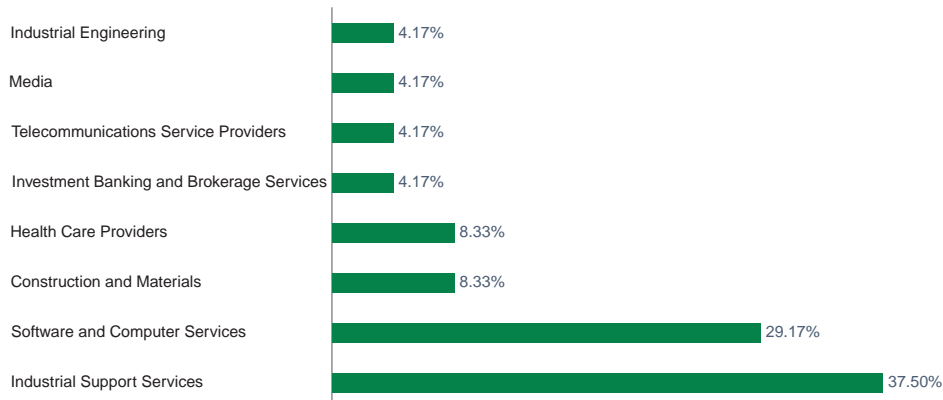
The Portfolio Performance is the average weighted performance of all portfolios held within the service net of all ongoing fees

Performance Since Launch



¹ Q2 2021 and Calendar Year 2021 excludes the month of January to April since the first monies received into the strategy were only fully invested for part of that period. Performance figures show the total return of the Unicorn AIM IHT & ISA Responsible Growth Portfolios where the contribution of each portfolio to the total return is weighted by portfolio size. The returns are net of all ongoing fees. Individual portfolios are excluded during months when a portfolio is being invested, during months when withdrawals are made, where the investor has died and all portfolios where the initial investment is less than the minimums quoted in the terms & conditions of the service. The performance figures have been calculated by WM Capital Management based on the bid prices of holdings at the end of each month. Fees are subject to change.

Sector Breakdown



Manager

WM Capital Management Limited (WM) is the Discretionary Investment Manager responsible for the day to day management of investor portfolios.

WM is authorised and regulated by the Financial Conduct Authority and is recorded in the Register under reference number 601025.

Investment Adviser



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|---|--|--|--|--|--|
| Anam Ajani CFA Investment & ESG Associate | Chris Hutchinson Portfolio Manager | Cordelia Tahany Head of Sustainability & Senior Investment Analyst | Fraser Mackersey Portfolio Manager | Max Ormiston CFA Portfolio Manager | Simon Moon Portfolio Manager |
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Unicorn Asset Management Limited (Unicorn) is an independently owned company that has specialised in AIM and UK smaller companies since its inception in 2000.

Unicorn is authorised and regulated by the Financial Conduct Authority and is recorded in the Register under reference number 192164.

- Past performance is not a guide to future performance, performance is based on returns net of fees. Your capital is at risk, the value of investments and the income from them may go down as well as up. Investors may not get back the amount of their original investment. The actual yield achieved may be lower than the stated target yield
- Neither WM Capital Management nor Unicorn Asset Management give investment advice, we recommend that you contact a financial advisor if you are unsure whether to invest
- Investors should also read the Prospectus and KIID document of the fund before making an investment
- Equities are subject to greater degrees of market risk than other types of investment, such as bonds or money market instruments. You should not invest unless you are prepared to accept a higher degree of risk
- Investing in smaller companies, including AIM companies, can carry greater risks than those usually associated with large capitalisation companies. Smaller companies are likely to be less established and may not have access to the financial resources available to their larger counterparts. The shares of smaller companies are relatively illiquid and under-researched
- Taxation levels, benefits and reliefs may all vary depending on individual circumstances and are subject to change
- Opinions expressed in this factsheet are subject to change without notice
- This factsheet has been approved as a financial promotion by WM Capital Management Ltd for distribution to retail and professional investors

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