

# Unicorn AIM IHT & ISA Portfolio Service

## Growth Focus Portfolio

January 2024 as at 31/01/2024

### Service Aims

The service aims to provide inheritance tax (IHT) exemption after two years while targeting growth from investments in companies listed on the alternative investment market (AIM). Importantly, you retain access to and control your investment and there is no need to create complex trust structures or for medical underwriting.

### Investment Policy

The service aims to invest in a portfolio of 25-40 companies listed on AIM, independently assessed as qualifying for Business Relief (BR).

Investments will be made in companies that operate across a range of sectors in order to provide diversification.

- Unicorn has specialised in AIM investing since 2000, currently managing more than £550m in AIM stocks
- Simple, proven structure that aims to provide full IHT exemption once shares are held for two years
- Available in ISAs and direct investments

### Unicorn Asset Management Investment Advisors

Alex Game  
Chris Hutchinson

### Portfolio Commentary

The AIM IHT Growth Portfolio delivered a total return of -1.2% in January. In comparison, the benchmark Numis Alternative Markets Index registered a total return of -1.5% over the same period. Underlying portfolio returns for individual clients will vary depending on the timing of their investment.

The best-performing stock in January was Craneware which registered a total return of +22.9%. During the month, Craneware, the market leader in Value Cycle solutions for the US healthcare market, released a trading update for its six-month performance that ended 31st December 2023. The company experienced an uptick in revenue growth, attributed to a favourable market environment. The management of Craneware highlighted that they continue to see significant new opportunities to support its customers and remain confident in the accelerating growth trajectory, anticipating a return to double-digit growth rates in the short term.

The worst-performing stock was James Cropper, which registered a total return of -27.5%. During the month, the company issued a fourth-quarter trading update, focusing on trading difficulties in the Paper and Packaging division stemming from heightened inflation affecting customer confidence. This was further compounded by severe supply chain destocking effects. Additionally, the Advanced Materials sector experienced a notable slowdown as anticipated hydrogen projects continued to face delays due to inflation and high-interest rates, resulting in increased project costs.

### Product Details

#### Launch date

January 2016

#### Structure

Discretionary portfolio service

#### Minimum investment

£20,000

#### Weighted Average Market Cap

£419.99m

#### Initial charge (advised)

1% Plus VAT

#### Annual management charge (advised)

1.25% plus VAT

#### Custody fee

0.25% per annum

#### Dealing fee

0.85%

#### Further Information - LightTower Partners

T: 020 7071 3940

E: [investor-relations@lighttowerpartners.co.uk](mailto:investor-relations@lighttowerpartners.co.uk)

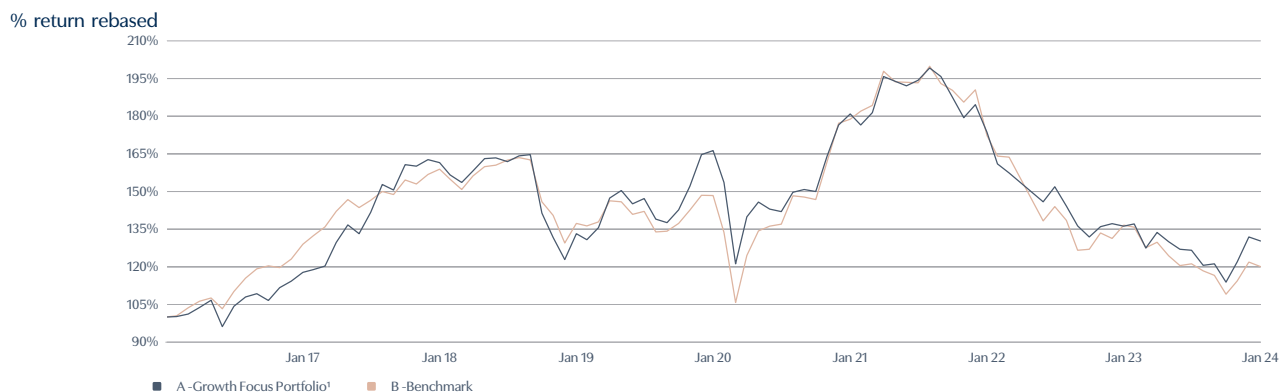
W: [www.lighttowerpartners.co.uk](http://www.lighttowerpartners.co.uk)

### Discrete Performance

	YTD	1 Year	3 Year	5 Year	Since Launch
Growth Focus Portfolio <sup>1</sup>	-1.2%	-4.3%	-27.9%	-2.2%	30.3%
Benchmark	-1.5%	-12.1%	-32.8%	-12.5%	20.1%

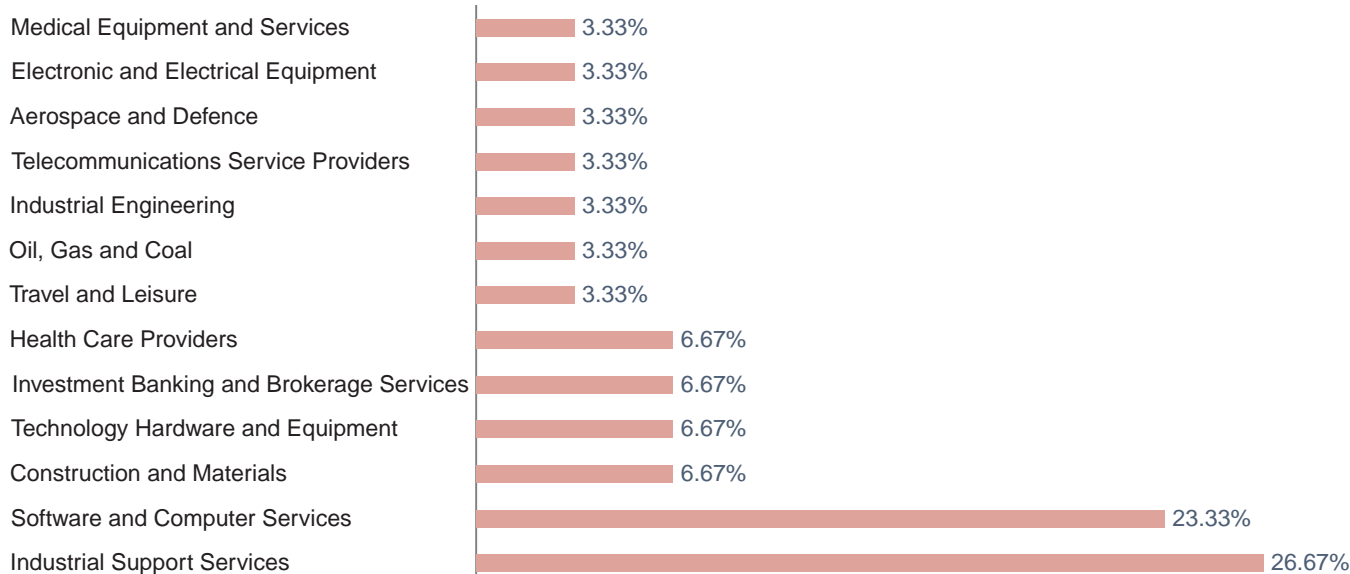
The Portfolio Performance is the average weighted performance of all portfolios held within the service net of all ongoing fees

### Performance Since Launch



<sup>1</sup> Q2 2016 and Calendar Year 2016 exclude the month of April since the first monies received into the strategy were only fully invested for part of that period. Performance figures show the total return of the Unicorn AIM IHT & ISA Portfolio Service Dividend Focus Portfolios where the contribution of each portfolio to the total return is weighted by portfolio size. The returns are net of all ongoing fees. Individual portfolios are excluded during months when a portfolio is being invested, during months when withdrawals are made, where the investor has died and all portfolios where the initial investment is less than the minimums quoted in the terms & conditions of the service. The performance figures have been calculated by WM Capital Management based on the bid prices of holdings at the end of each month. Fees are subject to change.

### Sector Breakdown



### Manager

WM Capital Management Limited (WM) is the Discretionary Investment Manager responsible for the day to day management of investor portfolios.

WM is authorised and regulated by the Financial Conduct Authority and is recorded in the Register under reference number 601025.

### Investment Adviser

Unicorn Asset Management Limited (Unicorn) is an independently owned company that has specialised in AIM and UK smaller companies since its inception in 2000.

Unicorn is authorised and regulated by the Financial Conduct Authority and is recorded in the Register under reference number 192164.

- Past performance is not a guide to future performance, performance is based on returns net of fees. Your capital is at risk, the value of investments and the income from them may go down as well as up. Investors may not get back the amount of their original investment. The actual yield achieved may be lower than the stated target yield
- Neither WM Capital Management nor Unicorn Asset Management give investment advice, we recommend that you contact a financial advisor if you are unsure whether to invest
- Investors should also read the Prospectus and KIID document of the fund before making an investment
- Equities are subject to greater degrees of market risk than other types of investment, such as bonds or money market instruments. You should not invest unless you are prepared to accept a higher degree of risk
- Investing in smaller companies, including AIM companies, can carry greater risks than those usually associated with large capitalisation companies. Smaller companies are likely to be less established and may not have access to the financial resources available to their larger counterparts. The shares of smaller companies are relatively illiquid and under-researched
- Taxation levels, benefits and reliefs may all vary depending on individual circumstances and are subject to change
- Opinions expressed in this factsheet are subject to change without notice
- This factsheet has been approved as a financial promotion by WM Capital Management Ltd for distribution to retail and professional investors

#### Factsheet issued by:

WM Capital Management  
80 Coleman Street  
London  
EC2R 5BJ

#### Distributor:

LightTower Partners  
Telephone: 0207 071 3940  
Email: [investor-relations@lighttowerpartners.co.uk](mailto:investor-relations@lighttowerpartners.co.uk)